USAID SCORECARD	FY2007 GOALS/ACHIEVEMENTS		FY 2007 PROGRESS		FY2008 PLAN	COMMENTS FOR AGENCY
Initiative **SMALL BUSINESS PROCUREMENT** **Agency Lead:** Mauricio Vera USAID OSDBU	 Red	<table><tr><th></th><th>Goal</th><th>Achieved</th></tr><tr><td>SB</td><td>23%</td><td>10.36%</td></tr><tr><td>SDB</td><td>7.50%</td><td>3.69%</td></tr><tr><td>WOSB</td><td>5%</td><td>1.72%</td></tr><tr><td>HUBZone</td><td>3%</td><td>0.90%</td></tr><tr><td>SDVOSB</td><td>3%</td><td>0.01%</td></tr></table> **GREEN STANDARDS** ___The agency must meet 100% of its small business goal, 100% of its 3 socio-economic goals, and make progress in the remaining goal. **YELLOW STANDARDS** ____The agency must meet 90-99% of its small business goal, at least 1 or more socio-economic goals and make progress in the remaining goals. **RED STANDARDS** _X__The Agency did not meet the REQUIREMENTS for the Yellow standard.	 Red	GREEN ___ The Agency must meet all progress standards and show progress in attainment of goals. YELLOW ___ The Agency can miss no more than 2 progress standards 1. _X_ Meets the small business goals, at least 2 additional socio-economic goals, and improves in at least one of the unmet goals. Credit can also be given for meeting 4 goals, regardless of which ones they are. 2. _X_ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses. 3. _X_ Has demonstrated top-level Agency commitment to small business contracting. 4. _X_ Has a comprehensive small business program that includes written polices and procedures focused on improving the competitive environment and increasing small business participation in the procurement process. 5. _X_ Has small business goal achievement as a rating element for acquisition personnel. 6. _X_ Works cooperatively with SBA on outreach and targeting initiatives. 7. _X_ Meets deadlines for all required strategic plans and annual reports due to SBA. 8. _X _ Has a process to ensure small business data is accurately reported in FPDS-NG. 9. _X_ Enforces small business subcontracting plans and meets subcontracting goals.	**Acceptable**	Actions taken: _X__ Meets all Plan Requirements: 1. _X__ Implemented strategic plan to increase the value of competitively awarded contracts to small businesses during the period. 2. _X__ Demonstrated top-level Agency commitment to small business contracting during the period. 3. _X_ Planned significant events to increase small business participation in the procurement process during the period. 4. _X_ Demonstrates that small business data is accurately reported in FPDS-NG during the period. 5. _X_ Demonstrates that policies and procedures are in to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period. 6. _X_ Demonstrated no unjustified bundling has taken place during the period. 7. _X_ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period. 8. _X_ Planned to collaborate on formulation of small business procurement policy initiatives during the period. 9. _X_ Agency submits all strategic plans and reports that become due to SBA during the reporting period.	**USAID did not meet any of its goals.** **BEST PRACTICES** USAID uses continuous sampling methods, based on a statistically valid sample of the data the agency submits to FPDS-NG.